

Message Text

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PAGE 01 BANGKO 12055 270436Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----065444 271349Z /53
R 270210Z APR 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 3644

UNCLAS BANGKOK 12055

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJ: WTDR/FTI- SAKOL PHAN CO., LTD.

REF: USDOC 6644

1. THAILAND
OFFICE USE: 2. 549 3. 0047200 4. 01
5. SAKOL PHAN CO., LTD.
6. 294/9-11 PHYATHAI ROAD
7. BANGKOK
8. CONTACT: MR. SOMSONG SRISERMWONGSE
9. TITLE: MANAGING DIRECTOR
OTHER OFFICIALS ARE: VIMOLPHAN SRISOMWONGSE, ASSISTANT MANAGING
DIRECTOR AND CHATRI SRISERMSONGSE, DIRECTOR.
10. PHONE: 2811722 11. TELEX: NA
12. CABLE: SAKOLPHAN
13. ESTBL: 1960 14. EMPL: 130 15. SIZE: LARGE
16. REPUTATION: Y-GOOD 17. RPT DATE: 04/78
OFFICE USE: 18. K 19. NA 20. X 21. NA 22. NA
23A. 358200/135 IMP. AGT. DIST. OF COMMERCIAL LAUNDRY EQUIPMENT.
23B. 35760/135 IMP. AGT.DIST. OF WEIGHING MACHINERY.
23C. 34210/135 IMP. AGT. DIST. OF KITCHEN EQUIPMENT.
23D. 35510/135 IMP. AGT. DIST OF FOOD AND DRINK MACHINERY.
23E. 35700/135 IMP. AGT. DIST. OF OFFICE MACHINERY.
23F. 35550/135 IMP. AGT. DIST. OF PRINT
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NG AMCHINERY.
23G. 38610/135 IMP. AGT. DIST. OF GRAPHIC ARTS MACHINERY AND
MICRO FILM EQUIPMENT AND SUPPLIES.
23H. 38610/04 MFR EXP. OF DIAZO PRINTING PAPER.
24. FOREIGN SALES:HONGKONG AND SINGAPORE.

25. FINANCIAL REFS: THE BANGKOK BANK LTD., 9 SUAPA ROAD, BANGKOK;

CHASE MANHATTAN BANK, N.A., SIAM SQUARE, BANGKOK, THAILAND.

26. TRADE REF: BELL & HOWEL CO., 7100 MCCORMICK ROAD, CHICAGO II;
GENERAL BINDING CORP., 1103 SKOKIE HIGHWAY, NORTHBROOK, ILL. 60062;
BERKEL INC., 1 BERKEL DRIVE, LA PORTE, INDIANA; PELLERIN MILNOR
CORP., P.O. BOX 398, KENNER, LOUISIANA.

27. FOREIGN FIRMS REPRESENTED: AGENCY REP OF BERKEL INC., 1 BERKEL
DRIVE, LA PORTE, INDIANA, FOR WEIGHING EQUIPMENT; BJERKLUND, CARL,
SALES INC., 15 CARLINGVIEW DR., REXDALE, ONT., CANADA, FOR
ANALYTICAL BALANCES; PELLERIN MILNOR CORP., P.O. BOX 398, KENNER,
LOUISIANA, FOR WASHER-EXTRACTORS; HOYT CORP., P.O. BOX 248,
ROGERS, ARK., FOR LAUNDRY WASHER-EXTRACTORS AND DRYERS; GENERAL
BINDING CORP., 1103 SKOKIE HIGHWAY, NORTHBROOK, ILLINOIS 60062;
OHAUS SCALE CORP., 35 HANOVER ROAD, FLORHAM PARK, N.J., FOR
PRECIOUS BALANCES AND WEIGHTS FOR SCIENCE AND INDUSTRY.

28. POST EVALUATION: SAKOL PHAN WAS INCORPORATED IN 1960 WITH
AN AUTHORIZED CAPITAL OF \$600,000 TO ACT AS IMPORTER, AGENT AND
DISTRIBUTOR OF COMMERCIAL LAUNDRY MACHINERY, WEIGHING MACHINERY,
KITCHEN EQUIPMENT, FOOD AND DRINK MACHINERY, OFFICE MACHINERY
AND SUPPLIES, PRINTING MACHINERY, GRAPHIC ARTS PRODUCTS AND
MICROFILM EQUIPMENT AND SUPPLIES. FORTY PER CENT OF ITS IMPORTS
ARE FROM THE U.S. WITH THE REMAINDER FROM NETHERLANDS (40 PER
CENT), JAPAN AND OTHER COUNTRIES (20 PER CENT). IT SLEASSED OFFICE
OCCUPIES 200 SQ.METERS, LOCATED IN ONE OF BANGKOK'S BUSINESS
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DISTRICTS. FIRM OWNS A FACTORY OF 400 SQ.METERS, LOCATED IN ONE
OF BANGKOK'S INDUSTRIAL AREASN TO PRODUCE DIAZO PRINTING PAPERS
FOR LOCAL DISTRIBUTION AND EXPORT TO HONG KONG AND SINGAPORE.
ITS SALES VOLUME IN 1977 WAS REPORTED TO BE \$3,150,000 REPRESENTING
AN INCREASE OF FIVE PER CENT OVER THE FIGURE REPORTED TO THE EMBASSY
IN 1976. FIRM EMPLOYS 130 PEOPLE INCLUDING 20 SALESMEN. IT IS
MEMBER OF SEVERAL THAI AND FOREIGN TRADE ASSOCIATIONS INCLUDING
THE NATIONAL MICROFILM ASSOCIATION OF USA AND INTERNATIONAL
ASSOCIATIONS OF ICE CREAM MANUFACTURERS OF USA. FIRM IS MANAGED BY
THE SRISERMWONGSE FAMILY PRIMARILY MR. SOMSONG AND HIS BROTHERS.
LOCAL BANKS REPORT FAVORABLY ON THE SUBJECT FIRM. CREDIT FACILITIES
HAVE BEEN GRANTED AND UTILIZED WITH THE BANK'S SATISFACTION. IT
IS CONSIDERED TO BE A GOOD TRADE CONTACT FOR U.S. FIRMS.

29. PREP: SATHIT/SOMSAK APPR: JAMES H. SAVERY
WHITEHOUSE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 27 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO12055
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
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Format: TEL
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Handling Restrictions: n/a
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ISecure: 1
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Litigation Codes:
Litigation History:
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Message ID: 7f4bbda6-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Handling Restrictions: n/a
Reference: n/a
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Review Action: RELEASED, APPROVED
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Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2835104
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI- SAKOL PHAN CO., LTD.
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/7f4bbda6-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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